## Stage: AM: Jobs, Skills & Training PM: Business Intelligence & Finance / Machinery & Materials

## Jobs, Skills & Training

Times	Name	Topic
9.55-10.00	David Gray, Bid Development Director, AM Bid- Chairman	Opening Remarks
10.00-10.15	Michael Williams, Asset Manager, Inprova Group	How we can maximise SME involvement in contracts and yet still achieve Value for Money
10.15-10.30	Kevin Hard, Development Director, Ryder Marsh OCAID	Without a culture of care you have nothing
10.30-10.45	Gerald Kelly, General Manager, Confederation of Construction Specialists	Contractual Training - it's a must!
10.45-11.00	Paul Grundy, Director, BuilderStorm	Tackling the construction skills shortage
11.00-11.30	Coffee Break & Networking	
11.30-11.45	Samina Anwar, Institute of Training and Occupational Learning	Taking ownership of 70:20:10 learning in the workplace
11.45-12.00	Clive Wilson, Author and Senior Consultant, Primeast Ltd	Purposeful leadership and the global agenda
12.00-12.15	Geoffrey Makstutis, Subject Lead for Construction, Higher Education Qualifications, Pearson UK	Construction for the Next Generation

## **Business Intelligence & Finance**

Times	Name	Topic
12.15-12.30	Philip Ciniglio, Managing Director, iBinder UK	
12.30-12.45	David Gray, Bid Development Director, AM Bid	How to Bid and Win in the Construction Sector
12.45-13.00	Dr. Houssem Jerbi, CEO, Smart pmo	The Smart shift from Reactive to Predictive Project Management
13.00-14.00	Lunch Break & Networking	

## **Machinery & Materials**

Times	Name	Торіс
14.00-14.15	Michael Krajewski, Founder, Steelo Ltd	The future of structural steel
14.15-14.30	Imran Akram, Chief Executive, IA Cement	Global Cement Outlook
14.30-14.45	Rebecca Chapman, Consultancy Manager & Becka Bessant, Senior Environmental Consultant), EMS	The Benefits of Reusing Site Won Materials'
14.45-14.50	David Gray, Bid Development Director, AM Bid- Chairman	Closing Remarks

**JOBS, SKILLS & TRAINING BUSINESS INTELLIGENCE** & FINANCE **MACHINERY & MATERIALS** 



















All presentations/timetables are subject to change. Please check with onsite event timetable on the day.